



LEEDS CITY REGION

LEGAL SERVICES

A THRIVING CENTRE OF LEGAL EXCELLENCE



LEEDS CITY REGION
ENTERPRISE
PARTNERSHIP

'Shoosmiths has an ambitious growth strategy. Leeds is a vibrant city to do business and is one of the largest legal markets outside London. Being a part of the city offers us an exceptional opportunity to service new and existing clients, some of whom are the largest national and international corporates operating in the region.'

SHOOSMITHS' PAUL STOKEY, LEEDS OFFICE HEAD

THINK HERE



INTRODUCING LEEDS CITY REGION

An economic powerhouse with global reach, Leeds City Region offers exceptional opportunities for growth across multiple business sectors. The second largest population centre and economy in the UK, Leeds City Region lies at the heart of the Northern Powerhouse, strategically located between the financial capitals of London and Edinburgh.

With key business strengths in financial and professional services, manufacturing, digital and technology, and healthcare, Leeds City Region has a broad based and thriving economy. Home to the highest concentration of higher education institutions in the UK outside of London, the region offers an unrivalled pipeline of talent, as well as research and innovation opportunities.

Our competitive and cost effective region offers access to the right talent, infrastructure and business networks, as a leading UK centre for financial and professional services and a major legal services hub.



**LARGEST CITY REGION
ECONOMY OUTSIDE OF
LONDON - £64.6BN GVA**



**LARGEST WORKFORCE
AND BUSINESS BASE
OUTSIDE OF LONDON**



**THE UK'S SECOND
CENTRE FOR BANKING**



**2 HRS FROM THE GLOBAL
FINANCIAL AND LEGAL
CAPITAL OF LONDON**



**A PIPELINE BURSTING
WITH TALENT: 38,900
GRADUATES ANNUALLY**



**UNRIVALLED QUALITY
OF LIFE**

FINANCIAL, BUSINESS AND PROFESSIONAL SERVICES



WEALTH OF OPPORTUNITY

Leeds City Region is the financial capital of the north, the UK's second centre for banking and a leading hub for financial, and professional services, generating £19.8BN¹ and employing 326,000² people.

THE SECTOR UNDERPINS OUR REGION'S SUCCESS

Highly skilled talent across banking, insurance, legal and accountancy provides a rich financial and professional services sector. This underpins other business sectors in our region, giving them instant access to the support they need to flourish.

CONCENTRATION OF HIGH QUALITY FIRMS

Our well-established clusters of high quality financial and professional services firms, coupled with an open and collaborative business ecosystem, make our region an exciting location for businesses in this sector.

¹ Source: 2016 (LEP GVA)

² Source: BRES 2015

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“DLA Piper can trace its presence in Leeds back to 1764. The firm has grown exponentially since then and we now have over 90 offices in over 40 countries. Our Leeds office remains one of the most successful offices for DLA Piper in the world, we serve a range of international clients across a variety of sectors. I place a big emphasis on our people and ensuring there is the right work-life balance for all of our lawyers and support staff”.

ALLISON PAGE, OFFICE MANAGING PARTNER, LEEDS, DLA PIPER

LEGAL SERVICES IN LEEDS CITY REGION



TWO THIRDS OF THE UK'S LEGAL EXPERTISE IS DELIVERED OUTSIDE OF LONDON¹



58,900 PEOPLE ARE EMPLOYED IN LEGAL SERVICES ACROSS THE UK'S 'NORTHERN POWERHOUSE'



OVER 14,400 PEOPLE ARE EMPLOYED IN LEEDS CITY REGION IN THE LEGAL SECTOR



LEEDS CITY REGION BOASTS OVER 1,560 LEGAL FIRMS



8 OF THE 25 LARGEST UK LAW FIRMS HAVE MAJOR OPERATIONS IN LEEDS CITY REGION

With over 14,400² people employed in the legal sector at over 1,500² firms, including 8 of the UK's largest 25 law firms.

- DLA Piper
- Addleshaw Goddard
- Squire Patton Boggs
- Eversheds Sutherland
- Pinsent Masons
- DAC Beachcroft
- DWF
- Irwin Mitchell

The extensive legal business base contributes to the £11.5bn GVA of the region's wider financial, business and professional services sector. Between 2010 and 2015 Leeds experienced the fastest legal sector jobs growth in a major legal centre, beating London, Manchester, Birmingham and Bristol¹ with employment increasing by 20 per cent in this period, almost 5 times the rate of growth in London³.

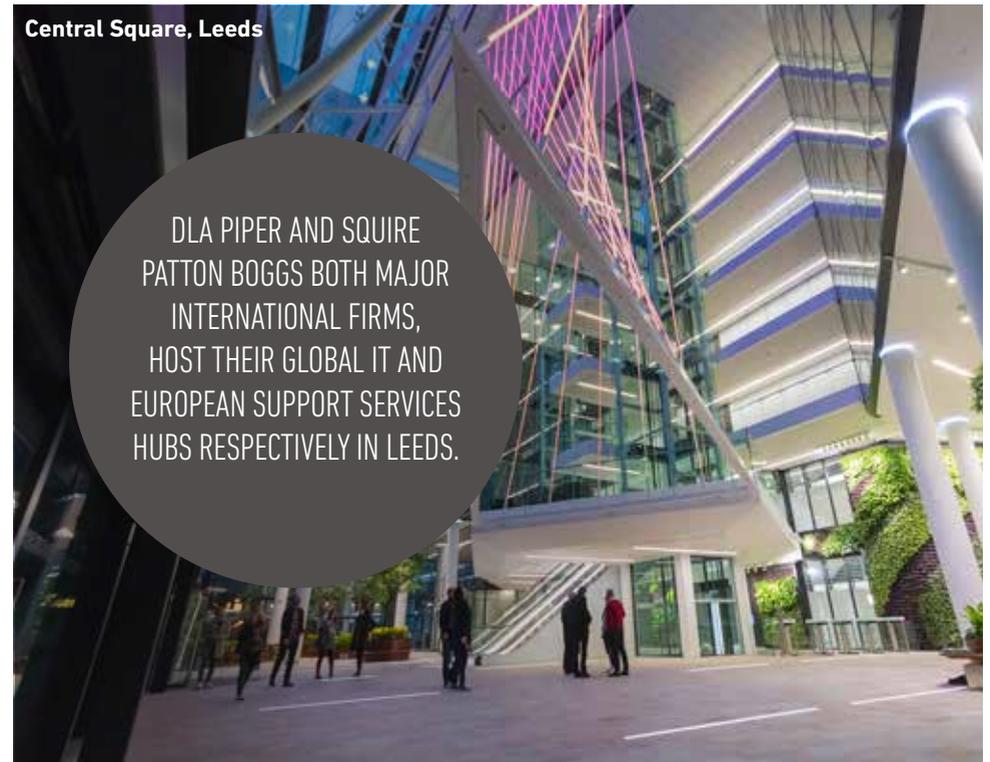
Leeds also recorded the fastest growth in solicitors firms amongst major UK legal centres³.

This thriving ecosystem together with over 122,000⁴ businesses based in Leeds City Region create the ideal environment for law firms to expand and grow.

Leeds City Region's legal community is one of the largest and most vibrant in the UK, with a deep pool of experienced legal services employees, with relevant and transferrable skills and expertise. The region is home to global law firms serving international clients with specialisms in Real Estate, Intellectual Property, Retail, Finance, International Arbitration, Mergers and Acquisitions Corporate and Commercial, Dispute Resolution and International Tax.

¹Source: cityuk
²Source: BRES 2015
³Source: IDBR 2016
⁴Source: IDBR 2016

Central Square, Leeds



DLA PIPER AND SQUIRE PATTON BOGGS BOTH MAJOR INTERNATIONAL FIRMS, HOST THEIR GLOBAL IT AND EUROPEAN SUPPORT SERVICES HUBS RESPECTIVELY IN LEEDS.

Leeds diverse legal market is represented by the "Big 6"

- DLA Piper
- Squire Patton Boggs
- Pinsent Masons
- Walker Morris
- Eversheds Sutherland
- Addleshaw Goddard

Key players have recently demonstrated their commitment to the region by investing in major new property developments, including:

- **Squire Patton Boggs** employ 330 people at their 32,000 sq ft office space at landmark development Wellington Place, along with **Shulmans** who have doubled their headcount since 2014 to 155 at the same location
- **Addleshaw Goddard** relocated to 50,000 sq ft of premium Grade A offices at 3 Sovereign Square
- **Gateleys plc** the UK's first publicly-quoted commercial law firm on the London Stock Exchange, has significantly increased its presence in the Leeds legal market, moving its growing team into new offices
- **Shoosmiths and Berwins Solicitors** will both take space at Platform, a new destination for professional services and home to Leeds Tech Hub located above one of the busiest rail stations outside of London

LEGAL PRESENCE IN LEEDS



- WEST END
- TRADITIONAL OFFICE CORE
- EMERGING SOUTH BANK

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|---|--|--|
| <ul style="list-style-type: none"> 1 IRWIN MITCHELL (WELLINGTON PLACE) 2 SHULMANS (WELLINGTON PLACE) 3 SQUIRE PATTON BOGGS (WELLINGTON PLACE) 4 WOMBLE BOND DICKINSON (WHITEHALL ROAD) 5 GORDONS (WHITEHALL ROAD) 6 BPP LAW SCHOOL (WHITEHALL ROAD) | <ul style="list-style-type: none"> 7 DAC BEACHCROFT (PARK SQUARE) 8 DLA PIPER (PRINCES EXCHANGE) 9 WALKER MORRIS (TRINITY STREET) 10 MILLS & REEVE (CITY SQUARE) 11 PINSENT MASONS (PARK ROW) 12 UNIVERSITY OF LAW (PARK ROW) 13 SHOOSMITHS (PLATFORM) | <ul style="list-style-type: none"> 14 EVERSHEDES SUTHERLAND (BRIDGEWATER PLACE) 15 DWF (BRIDGEWATER PLACE) 16 ADDLESHAW GODDARD (SOVEREIGN SQUARE) |
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Leeds is home to a wide variety of law firms with a diversity of sizes and structures, ranging from international players to highly specialised niche practices, and trusted to deliver world-class advice and services across the world.

Law firms here are making a positive difference to society by taking on legal apprentices from the wider city and donating tens of thousands of hours of time in pro bono work every year.”

CATHERINE MCGUINNESS, POLICY CHAIR, CITY OF LONDON

TALENT

Leeds City Region is at the forefront of developing innovative pathways into employment in order to meet the skills and workforce demands of the future. We recognise that ability to recruit suitably qualified candidates is critical to investing and growing your business.

BPP Law School launched a private sector-led legal apprenticeship pilot scheme in the city and its' success led to a national rollout of the scheme. The University of Law, Leeds also provides training and qualification routes in to the legal profession.

The region is home to nine higher education institutions, which collectively produce a highly skilled talent pipeline that is one of the most multi-disciplined in the UK. It is able to attract and retain graduate talent with 74%, irrespective of where they studied, finding employment in the wider area and only 7% moving to London (HESA 2015).

The region's higher education cluster includes two Russell Group Universities, the University of Leeds and the University of York, and boasts seven Law Schools across the City Region.

York Law School ranks joint first for research excellence and 4th for impact in the UK.

The University of Leeds is one of the top 100 law schools in the world¹.

With nine universities, annually producing a talent pipeline of 38,900 graduates, and 14 further education establishments, the region is well placed to fulfil the skills needs of growing law firms.

¹(QS Rankings)

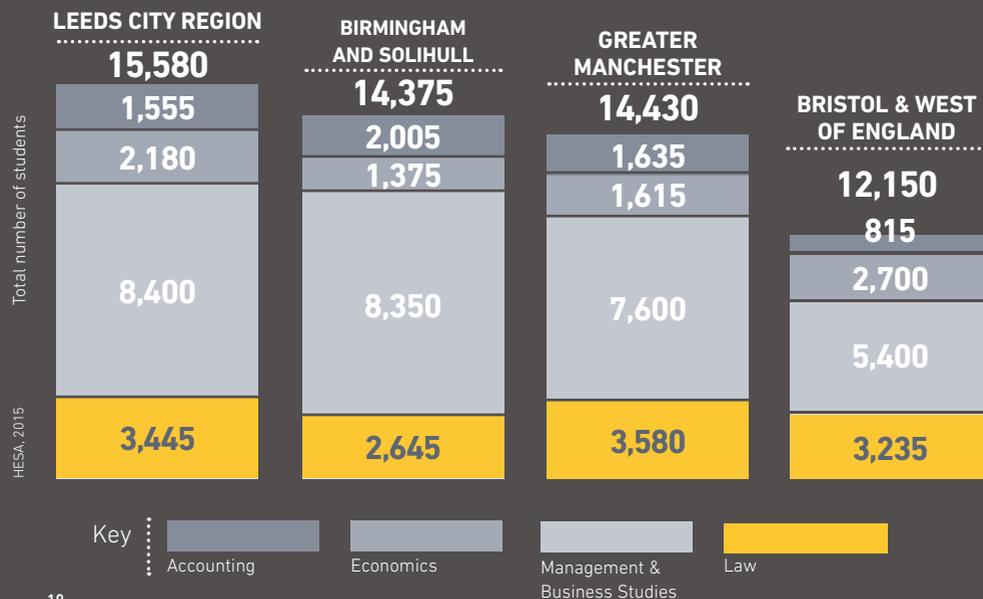


OVER 115,000
MULTI-DISCIPLINED
STUDENTS FROM 150
COUNTRIES STUDY IN
THE REGION

THE LEEDS-LEGAL
APPRENTICESHIP SCHEME,
LED BY THE CITY REGION'S
LEGAL FIRMS, PROVIDES AN
ALTERNATIVE ROUTE INTO
THE LEGAL PROFESSION

8 UNIVERSITY LAW
SCHOOLS AND LEGAL
TRAINING PROVIDERS
PRODUCE OVER 3,000 LAW
GRADUATES ANNUALLY

TOTAL NUMBER OF STUDENTS IN LAW AND RELATED DISCIPLINES



LEXISNEXIS SOFTWARE DEVELOPMENT R&D CENTRE IN LEEDS CITY REGION

"This new Leeds facility is a key strategic investment, designed to help us achieve our ambitious business growth targets. We have a clear vision for the development of our integrated product portfolio, and this is an important step in our ongoing evolution."

ANDY SPARKES,
GENERAL MANAGER,
LEXISNEXIS ENTERPRISE SOLUTIONS

LexisNexis Enterprise Solutions, the major services technology solutions provider has established a new Centre of Excellence in Leeds.

The Centre of Excellence will lead on product development for LexisOne, the company's enterprise resource planning solution for law firms, and Lexis Visualfiles, its legal workflow and case management system.

Over 50% of the top 250 law firms in the UK use LexisNexis Enterprise Solutions' technology.

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“The region’s forward-thinking culture, aimed at delivering the sustainable growth impressed our US alliance partners. Womble Carlyle wanted a combination with a firm rooted in strong regional centres where the best lawyers can be found and where there is a culture of learning and innovation driven by strong local business relationships. We are delighted that we were able to demonstrate that to them here in Leeds.”

**PAULA DILLON, PARTNER WOMBLE BOND DICKINSON, AND
PRESIDENT OF WEST YORKSHIRE CHAMBER OF COMMERCE**



“I’m proud to lead our business in Leeds, proud to live here and proud to be investing.”

**CHRIS HEARLD,
NORTHERN CHAIRMAN AND OFFICE SENIOR PARTNER, KPMG**

FINANCIAL CENTRE OF EXCELLENCE

Leeds City Region was recently named a ‘Financial Centre of Excellence’ by the Department for International Trade. This accolade recognises the strength of our financial cluster and its contribution to the economy as well as the supporting infrastructure and assets. It positions us as an important and growing centre for the financial services sector and as an ideal investment destination which is complementary to the global financial centre of London enabling the sector to grow without the need for complex, and often costly offshored business models.

BANKING CAPITAL OF THE NORTH

The largest pool of banking sector talent outside London with over 27,000¹ employees in Leeds City Region. Home to over 30 national and international banks, as well as the headquarters and financial services organisations of three of the five largest UK building societies.

FINTECH CAPITAL OF THE NORTH

The region is also home to world-leading system providers. BJSS’s systems are used in six out of every 10 foreign exchange transactions taking place worldwide; SSP Worldwide’s insurance systems are used by eight out of 10 UK companies; TSYS’s data centre in Harrogate processes payment activity from 53 million cards and £750 million in terms of value of transactions in an average day. This tech ecosystem can be accessed to provide solutions to the disruptive technology challenges faced by today’s legal industry.

ECOSYSTEM

We have the right conditions for growth with the largest professional services ecosystem outside of the City of London. The Big Four have a significant presence here. Both KPMG and PWC have invested in new Grade A office facilities from which to operate their Centres of Excellence.

BRES 2015

WELL PLACED FOR SUCCESS




2 HOURS FROM LONDON KING'S CROSS
6 HOURS FROM PARIS AND BRUSSELS BY TRAIN


LEEDS BRADFORD AIRPORT TO HEATHROW UNDER 1 HOUR


MANCHESTER AIRPORT - 1 HOUR BY TRAIN WITH DIRECT FLIGHTS TO THE USA

QUALITY OF LIFE

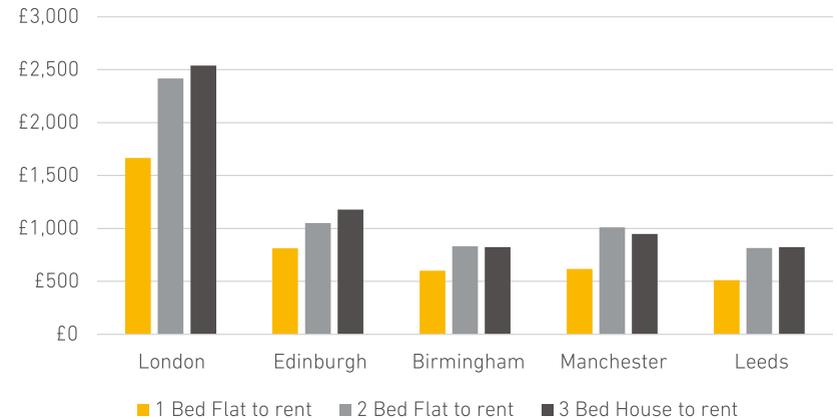
The variety of opportunity and lifestyle makes the region attractive to newcomers, 56 percent of students stay in the region after graduation. People also like to return – Over 70 percent of graduates originally born in the region return and find careers here. There is an increasing trend of career oriented professionals returning home from a period of working in London, to take advantage of the great quality of life and wide choice of affordable housing.

It is a vibrant location in which to live. The Lonely Planet recognised Leeds as a top five European destination in 2017 and the Hepworth Wakefield recently won the prestigious Art Fund Museum of the Year 2017.

Incredible countryside surrounds us. The Yorkshire Dales National Park and North Yorkshire Moors are only a short distance from the cities and towns - a refreshing juxtaposition to urban life.

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MUSEUMS AND GALLERIES IN LEEDS CITY REGION

3 
NATIONAL PARKS ON OUR DOORSTEP



Source Zoopla 2017



GET IN TOUCH TO FIND OUT MORE

LEEDS CITY REGION ENTERPRISE PARTNERSHIP

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